**AP Psychology U14: Social Psychology HW 1**

Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Watch the YouTube Video:

<https://www.youtube.com/watch?v=h6HLDV0T5Q8>

Answer the following question **IN YOUR OWN WORDS** as you watch the video.

1. What is the **attribution theory**? Who proposed this theory?
2. What is the **fundamental attribution theory**?
3. What are the two forms of persuasion? Explain what each is.
4. What is the **foot-in-the-door phenomenon**?
5. Explain the Philip Zimbardo experiment.
6. What did the prisoners lose as a result of the experiment? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
7. The \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ of a \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ can easily \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ individual differences in \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.
8. Explain what the **theory of cognitive dissonance** is.